

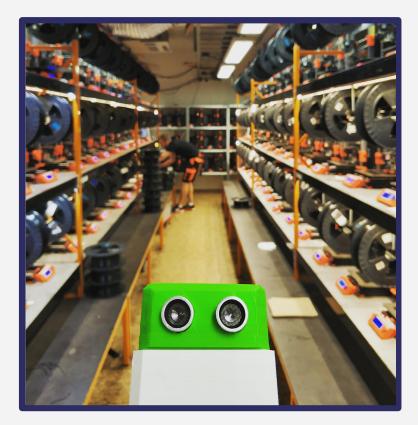
About Otto DIY

Otto DIY is headquartered in Czech Republic, where the term robot and the best open source 3D printer was created.

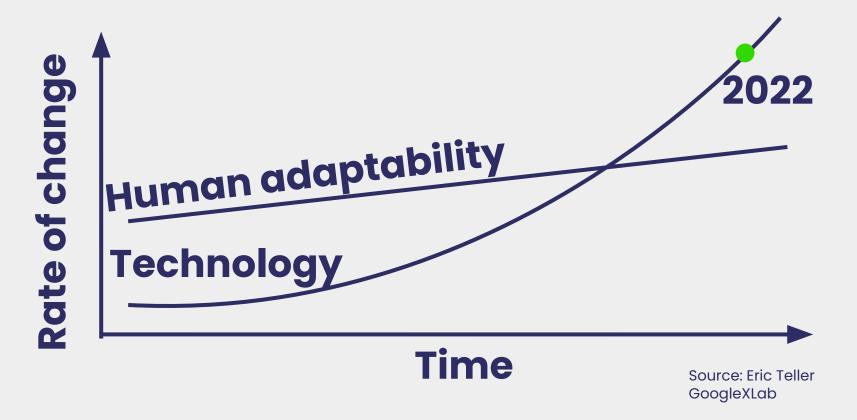
Thanks to Otto DIY open source nature, it has become one of the most popular 3D printable robot designs in the world due to its simplicity.

Otto is the first-ever OSHW (Open Source Hardware) certificated project from the Czech Republic.

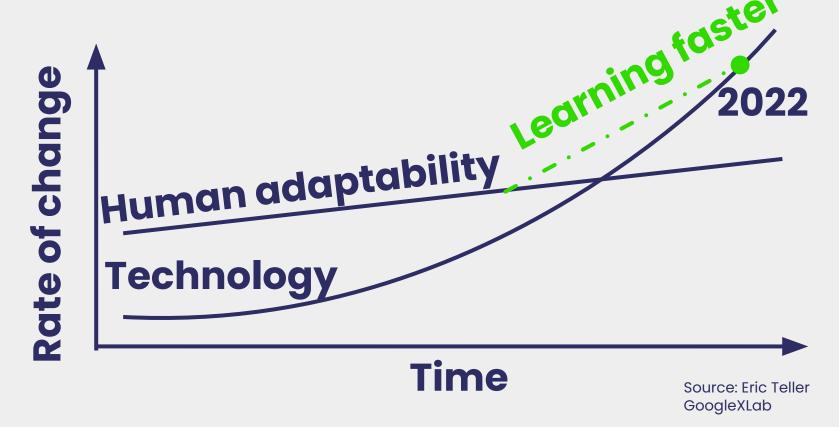
We are now 3D printing our robots in Europe.

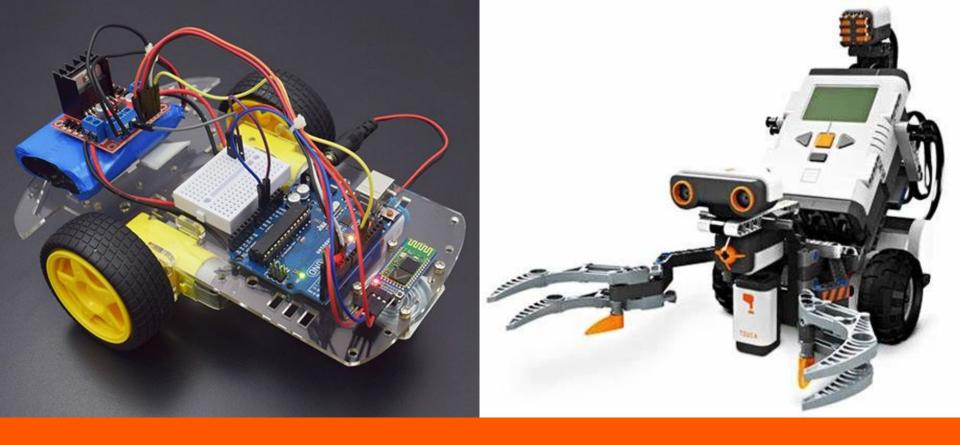


Current Problem

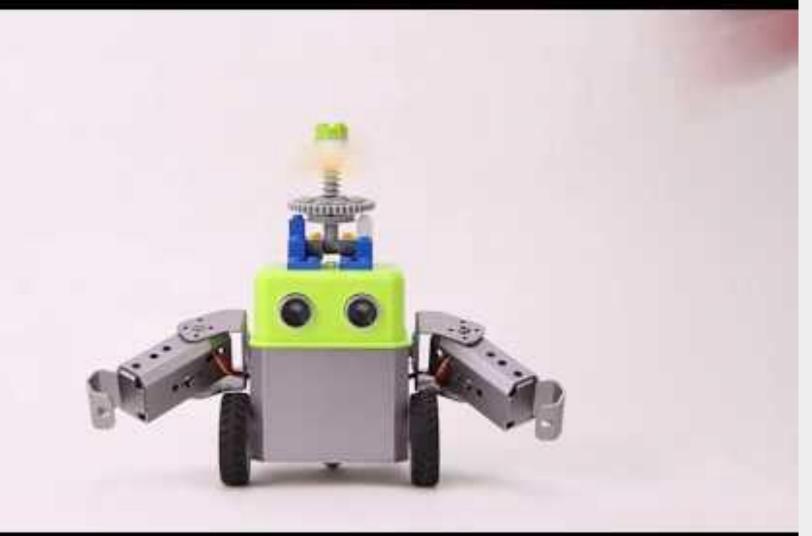


Solution





Nothing in between 😥





Features

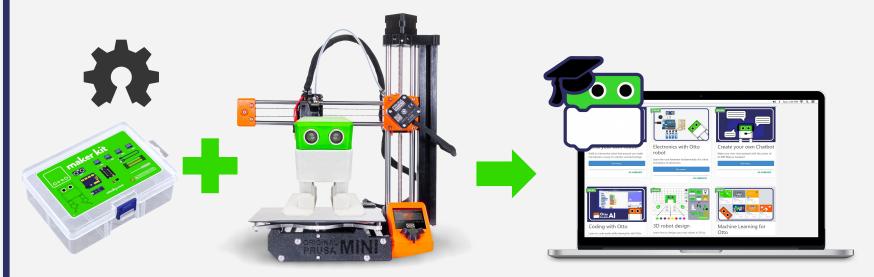
As a base all our robot kits Otto teaches to everyone how technology works while having fun. After built with our easy to follow instruction manuals and videos, all Otto's can walk, turn, dance, makes sounds and fully programmable with our Otto Blockly graphical coding or Arduino IDE.

From there, it adapts to the rhythm of the learner who can play, improve and control it. Our robot kits have more or less capabilities but you can always upgrade them!

Easy to build or create your own projects. personalize with papercraft or 3D printing. Post your creations in the <u>Otto Builder community</u>.



The path to become a Creator

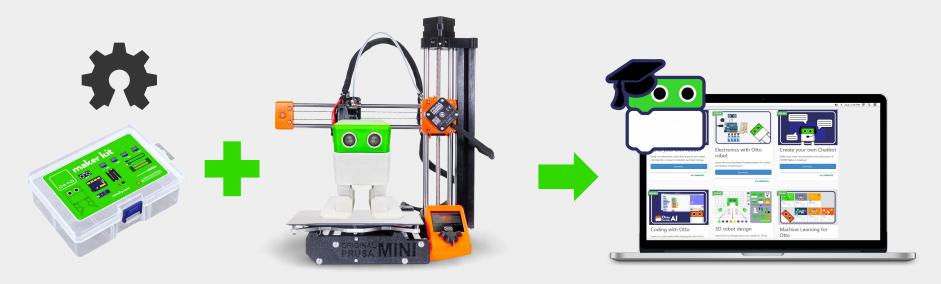


Build, Code, Design & Create

your own robot

Learn the skills of the future (coding, engineering, electronics, digital fabrication and design)

The path to become a Creator



Build, Code, Design & Create

your own robot

Learn the skills of the future

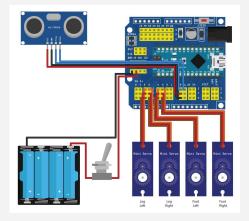


Interdisciplinary STEAM Education







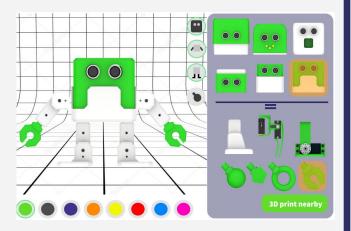


```
Loop

if Distance [cm] < 15

then Gesture Confused To repeat 3 time

Move Turn left To Speed normal To Move Toward Toward
```





What can Otto do?











open source

3D printable in less than 5 hours

DIY

build in 1 hour

programmable

easy graphical coding

walk

& avoid obstacles











dance

multiple styles

beeps

& 8 bit melodies

emotions

expressive LED eyes

+ bluetooth

FREE APP for all OS

+ stronger

metal gears servos

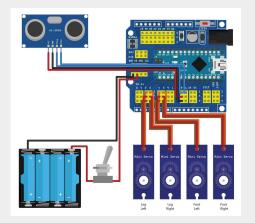
Interdisciplinary STEAM Education

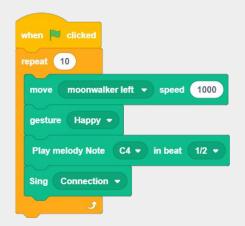


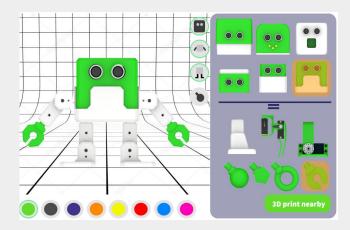








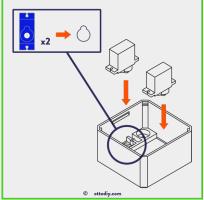




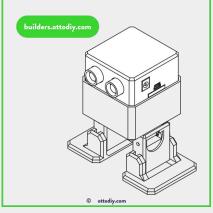
Easy to follow instruction manuals

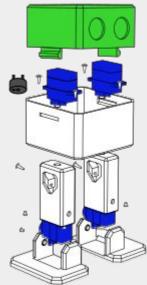




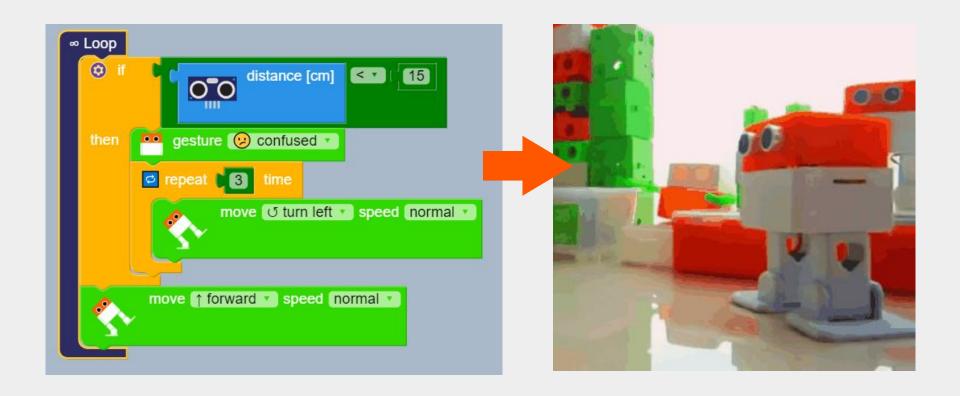




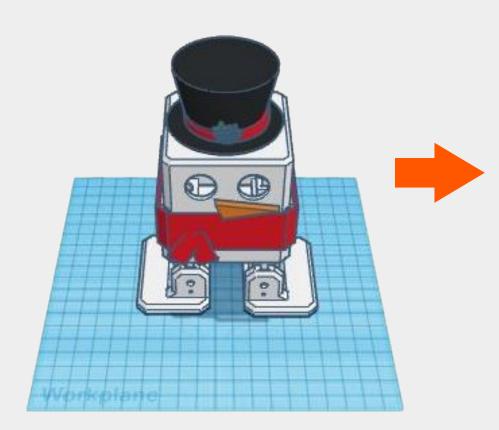


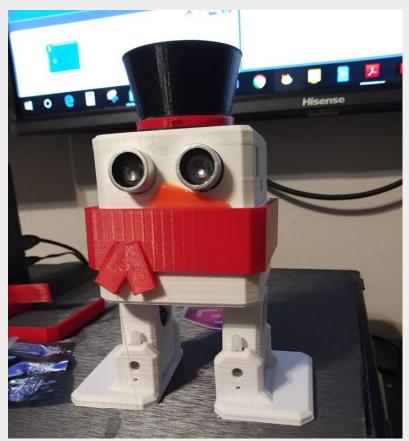


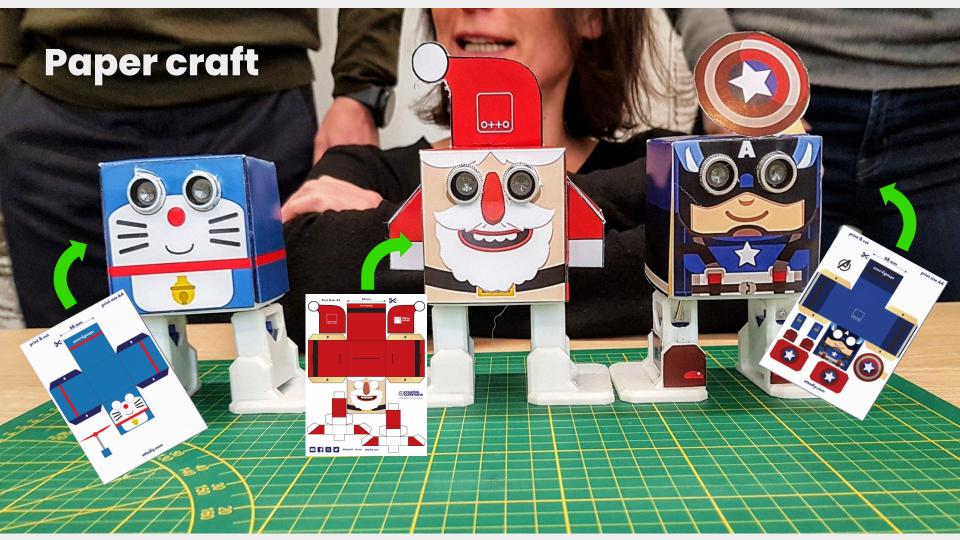
Graphical programming software



3D modeling design







Modular robots from beginner to advanced

Starting from 8 years old



Emotions

Starter Wheels



Ultrasonic sensor



Wheels
Line follower

P. W.

Touch sensor
Bluetooth
Sound sense

Humanoid



OLED mouth
Temperature
and Humidity
sense
Touch sense



Sound sense 🗡 LED mouth 😈 Arms 💪



Create

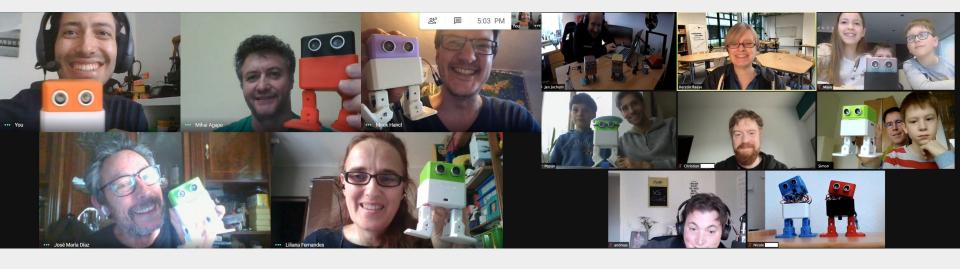
your

own

REMIX

Otto Builder Community

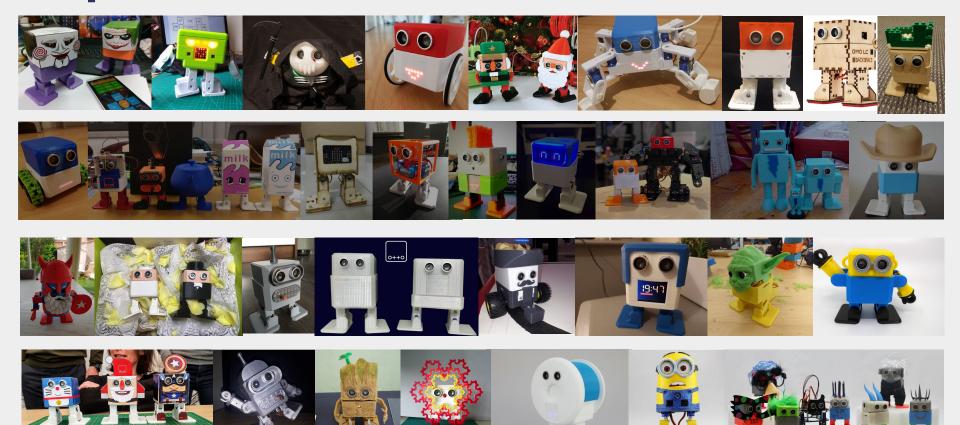




Join us in builders.ottodiy.com

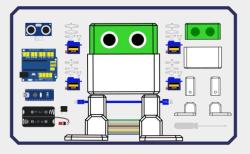


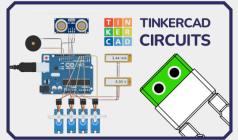
Inspire children to become creators of the Future

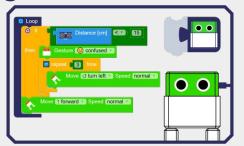


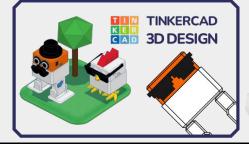


Online Learning materials





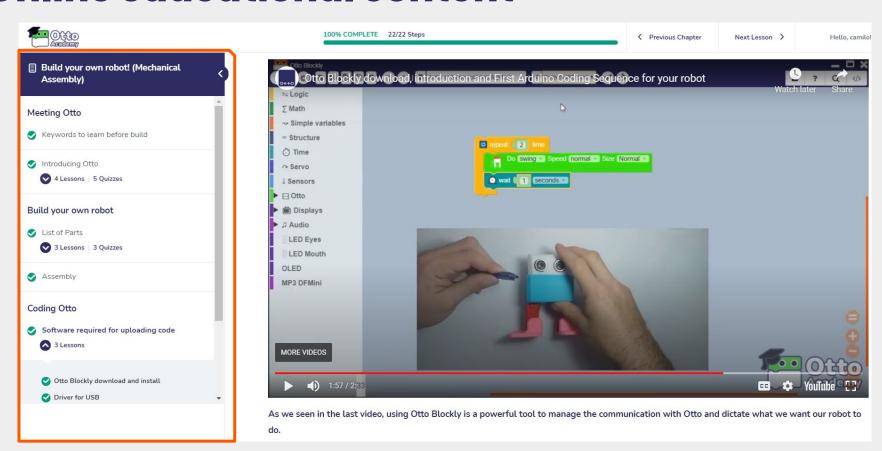




ottoschool.com



Online educational content



Students progress

Otto Builder intro Test

It is time to test what you have just learned, are you ready?

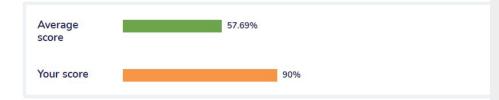
Results

9 of 10 questions answered correctly

Your time: 00:01:33

You have reached 9 of 10 point(s), (90%)

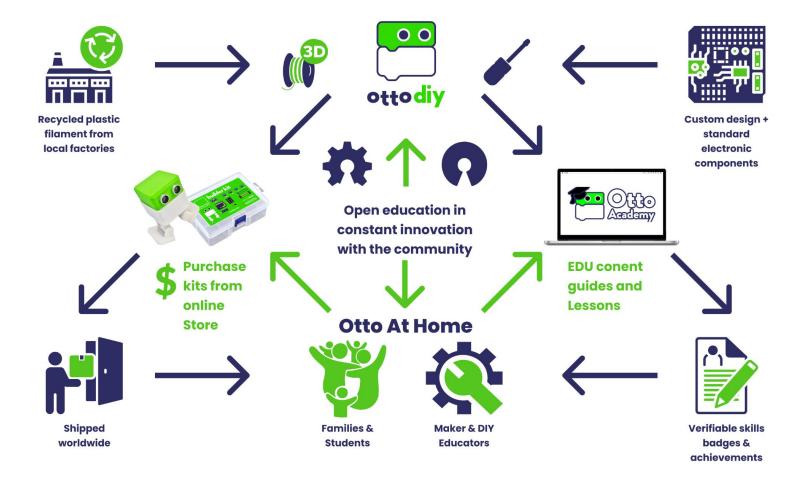
PRINT YOUR CERTIFICATE



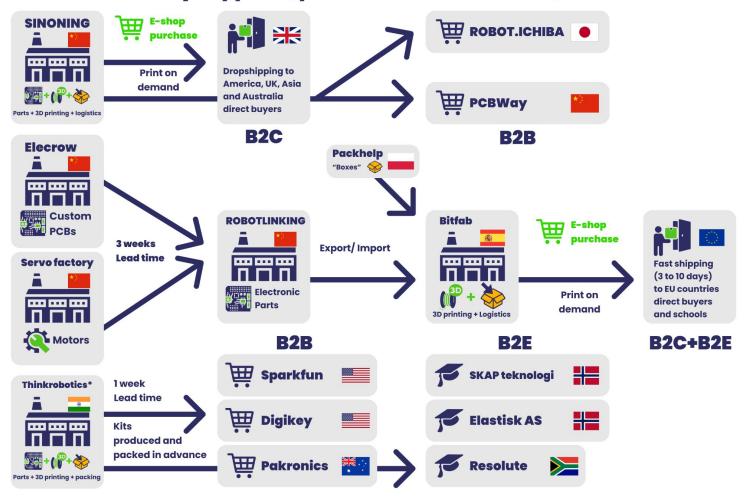




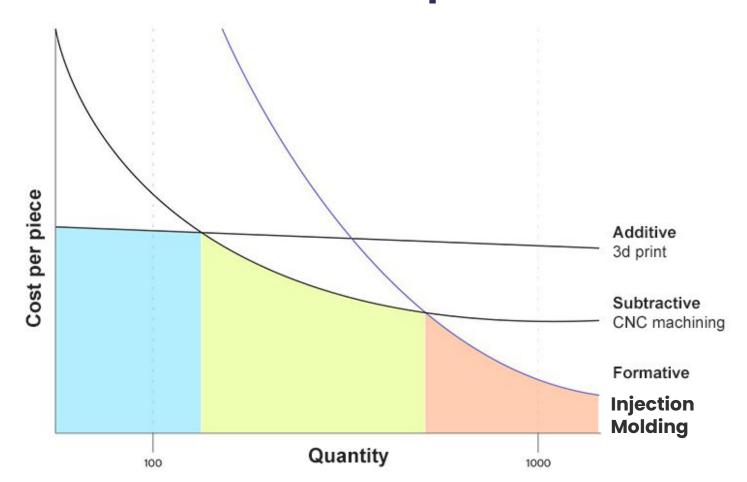
Business flow



Products flow, key suppliers/partners + sales channels/distributors



Unit cost curves based on production volume



Current Inventory

Stock in Spain is very low around 100 kits worth of parts and some leftover electronics

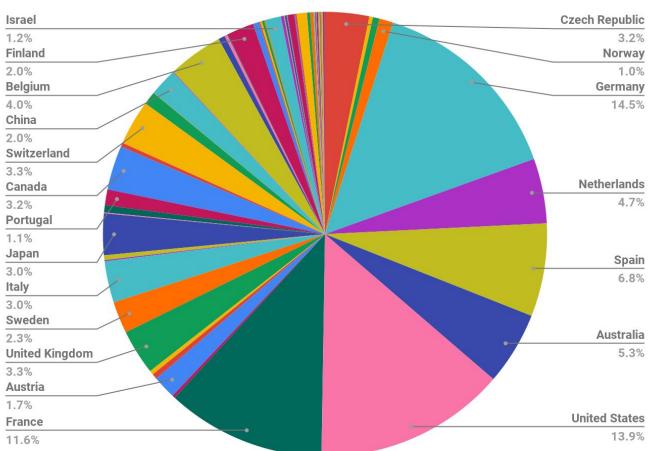
The stock we currently hold is in India for our top seller product "Otto Starter kit":

Maker Kits 670 packed and ready

Builder Kit 580 packed and ready



Territory distribution



Top 5:

Germany €30K 14.5%
USA €29K 13.9%
France €24K 11.6%
Spain €14K 6.8%
Australia €11K 5.3%

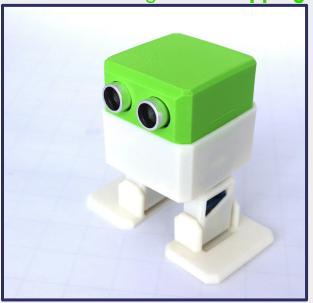
Other educational robots

STEM DIY toys (low cost but lack of expanded functionality, coding and educational content) €20 to €50

Educational robots (rich in education, but high in price) >€150

We are proud to stand out as the **most affordable** EdTech biped robot while being rich in learning €50 + shipping













STEAM learning



<u>Otto</u>



Clicbot

Dash





























Affordability









Current Certifications

Rechargeable Batteries:

USB 9V 650 MSDS Report

USB 9V 650 UN38.3 Test Report

Servo Motors:

CE compliance





We currently market the product as a DIY learning kit, not a Toy

